TO ALL BIDDERS,

Dear All,

ADDENDUM NO.1: DESIGN, SUPPLY, IMPLEMENTATION, TESTING AND COMMISIONING OF A REVENUE COLLECTION AND MANAGEMENT SYSTEM IN KWS SELECTED NATIONAL PARKS AND RESERVES

In reference to the aforementioned tenders, KWS wishes to make the following clarifications and amendments (as the case may be) to the following tender requirements.

1. On the coverage heading,
The word "Guidelines for International Expression of Interest" is replaced with the word "Guidelines for National Expression of Interest."

2. Expression of interest letter, Pg3, Item No 4 (ix)
The sentence in this clause is replaced with the following text: "Minimum of three (3) Government based client sites where vendor has implemented a revenue collection system within Kenya."

3. Expression of interest letter, Pg3, Item No 4 (xii)
The sentence in this clause is replaced with the following text: "Listing of at least three (3) after sales contracts (SLA) showing client details and value of contract with public institutions of similar or larger size to KWS in terms of revenue collection or geographical spread."

4. Expression of interest letter, Pg3, Item No 4 (xiii)
The word "COMPULSORY" is deleted from the sentence within the clause.

Under section 1.0: FORMAT AND REQUIREMENTS FOR COMPLETION OF EOI
The following amendments are made:

5. Mandatory documents, clause Pg 5, item 1.1 (x)
The sentence in this clause is replaced with the following text: "Minimum of three (3) Government based client sites where vendor has implemented a revenue collection system within Kenya."

6. Mandatory documents, Pg 6, item 1.1 clause (xiii)
The sentence in this clause is replaced with the following text: "Listing of at least three (3) after sales contracts (SLA) showing client details and value of contract with public institutions of similar or larger size to KWS in terms of
7. **Mandatory documents Pg 6, item 1.1 clause (xiv)**
The word "COMPULSORY" is deleted from the sentence within the clause.

8. **Pg 6, Item under NB**
The following is added as an additional bullet:
- Bidders who do not meet ALL the mandatory requirements above will be disqualified from proceeding to the next stage.

9. **Corporate documentation section 1.4 Similar related projects Pg7, item 1.4.1**
Under expected information, the words "Bidder to give reference sites of five Government of Kenya clients..." is replaced with the words "Bidder to give reference sites of three Government of Kenya clients..."

Under required format, the following words are deleted "...if firms has been in existence for more than 5 years."

10. **Corporate documentation section 1.6 Evidence of financial capability Pg7, item 1.6.1**
Under required format, the following words replace the existing words

   "Contact details (3mks).
   Demonstrate financial capability through documentary evidence of Cash, Cash equivalents, Audited accounts and Bank statements for the last three years. (7mks)."

11. **Corporate documentation section 1.7 System demonstration, Pg7, item 1.7**
The following clarifications are made:

   **Live demo** – This is a demonstration on the vendors existing system either in prototype or live system form, shall be a show of an existing system or a prototype system that shows how it is used for the revenue collection process, the vendor should explain how the same can be customized or enhanced further to be relevant to the KWS environment.

   **Actual system demo** – Same as live demo above, this however needs to also ensure that the same is either shown running from a hosted page accessible over the internet or running locally from a computer as shown by the bidder.

**NB:** - This is an opportunity to showcase existing or proposed solutions, the actual technical requirements and compliance to the KWS specifications will be addressed at the RFP stage.
All other conditions remains as earlier stated. This addendum is construed to form part of the tender requirements.

Yours faithfully,

AgHEAD SUPPLY CHAIN MANAGEMENT