

## 9<sup>TH</sup> MAY 2022

#### TO ALL BIDDERS

### ADDENDUM No. 2: TENDER CLARIFICATION TO: -

- 1. TENDER NO. KWS/ONT/BDM/39/2021-2022; LEASING OF KISEMBE SITE AND SIMBA VIEW POINT IN NAIROBI NATIONAL PARK;
- 2. TENDER NO. KWS/ONT/BDM/40/2021-2022; LEASING OF VISITOR INFORMATION CENTER (FORMER RANGERS RESTAURANT) IN NAIROBI NATIONAL PARK;
- 3. TENDER NO. KWS/ONT/BDM/41/2021-2022; LEASING OF SABLE GLADE SITE AT SHIMBA HILLS NATIONAL RESERVE

Pursuant to Clause 75 of the PPADA (2015) and Clause 7 and 8 of the tender documents, Kenya Wildlife Service wishes to make the following clarifications on the following tenders.

- 1) LIST OF LEASE ITEMS AND PRICES (pg 54)

  Development and management of a 24 bed eco-lodge/ tented camp on a 15-acre (and not 20 acres as indicated in the bid document) area at Kisembe Site in Nairobi National Park
- 2) PART 2 LEASE REQUIREMENTS (pg 60)
  - i) Kisembe Site Tented Camp/Eco-lodge
  - Para 4: The developer will construct a bespoke luxury tented camp or eco-lodge on about 15 acres (and not 3 acres as indicated in the bid document) targeting high-end clients who are looking for a safari experience while on business. It is an ideal transit lodge for those with at least 2 nights to spare in the Capital City. The site is also ideal for meetings and private events.
  - II) Simba View Point
  - Bullet 7: The ideal operator will have at least 5 years' (and not 10 years as indicated in the bid document) experience in operating similar facilities within an urban setting and must have good reviews in popular local or international magazines.
- 3) SCHEDULE OF REQUIREMENTS (FULL DESCRIPTIONS OF LEASE ITEMS, RELATED SERVICES AND PRICES) (Pg 61)

Full description of the item (Pg 62)

## Kisembe Site Tented Camp/Eco-lodge and Simba View Point

Para 4: The developer will construct a bespoke luxury tented camp or ecolodge on about **15 acres** (and not 3 acres as indicated in the bid document) targeting high-end clients.

Para 5: The developer will sell Kisembe ecolodge/tented camp as one of a group of properties located in other ecosystems or circuits within East Africa. Operators with at least **5 years**' (and not 10 years as indicated in the bid document) experience in running lodges within National Parks or Reserves will be preferred.

## Simba View Point (pg 63)

Duration of Lease (in Months) 240

Simba View Point (Pride Rock)

Bullet 7: The ideal operator should have at least **5 years'** (and not 10 years as indicated in the bid document) experience in operating similar facilities within an urban setting and must have good reviews in popular local or international magazines.

## 4) Summary of Technical Specifications (pg67)

The Lease Items and Related Services shall comply with following Technical Specifications and Standards:

#### Simba View Point

in Nairobi National Park Acreage is **0.5acres** (and not 15 acres as indicated in the tender document)

#### NOTE:

- This Addendum shall be construed to form part of the tender document;
- All other conditions of the tender remain the same;
- The closing date has been rescheduled to 26<sup>th</sup> May, 2022 at the time and venue earlier advertised.

DEPUTY DIRECTOR – SUPPLY CHAIN MANAGEMENT FOR: DIRECTOR GENERAL



### FORM EQU: EQUIPMENT

The Tenderer shall provide adequate information to demonstrate clearly that it has the capability to meet the requirements for the key equipment listed in Section III, Evaluation and Qualification Criteria. A separate Form shall be prepared for each item of equipment listed, or for alternative equipment proposed by the Tenderer.

| Item of equipm        | ent  |                        |
|-----------------------|--|------------------------|
| Equipment information | Name of manufacturer   | Model and power rating |
|                       | Capacity   | Year of manufacture    |
| Current status        | Current location   |                        |
|                       | Details of current commitments   |                        |
| Source                | Indicate source of the equipment  ☐ Owned ☐ Rented ☐ Leased ☐ Specially manufactured |                        |
| Omit the fo           | llowing information for equipment owned by   | the Tenderer.          |
| Owner                 | Name of owner  |                        |
|                       | Address of owner   |                        |
|                       | Telephone  | Contact name and title |
|                       | Fax  | Telex                  |
| Agreements            | Details of rental / lease / manufacture agreements specific to the project           |                        |

# **FORM FIN - 3.1:**

Registered Auditor Name:

Practicing Number:

# **Financial Situation and Performance**

| Tenderer's Nam     | e:               |                   |                  |        |        |
|--------------------|------------------|-------------------|------------------|--------|--------|
| Date:              |                  | -                 |                  |        |        |
| JV Member's Na     | me               |                   |                  |        |        |
| ITT No. and title  | :                |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
| Financial Data     |                  |                   |                  |        |        |
| Type of Financi    | al information   | Historic informat | ion for previous | 3      |        |
| in                 |                  | years,            |                  |        |        |
| (Kenya Shilling    | s)               |                   |                  |        |        |
| , ,                |                  | ount in Kenya Shi | llings)          |        |        |
|                    |                  |                   | Year 1           | Year 2 | Year 3 |
| Statement of Fi    | nancial Position | (Information from | Balance Sheet)   |        |        |
| Total Assets (TA   | 1)               |                   |                  |        |        |
| Total Assets (TA   | <b>'</b> )       |                   |                  |        |        |
| Total Liabilities  | (TL)             |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
| Total Equity/Ne    | t Worth (NW)     |                   |                  |        |        |
| Current Assets (   | (CA)             |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
| Current Liabilitie | es (CL)          |                   |                  |        |        |
| Working Capita     | l (WC)           |                   |                  |        |        |
| 3 - 1              |                  |                   |                  |        |        |
| Information from   | m Income State   | ment              |                  |        |        |
| Total Revenue (    | TR)              |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
| Profits Before T   | axes (PBT)       |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
| Cash Flow Infor    | mation           |                   |                  |        |        |
| Cash Flow from     | Operating Activ  | /ities            |                  |        |        |
|                    | Current Ratio    |                   |                  |        |        |
| Financial Ratios   | Liquidity Ratio  |                   |                  |        |        |
|                    |                  |                   |                  |        |        |
|                    | Return on Cap    | tal Employed (RO  | CE)              |        |        |

Director Name:

Signature & Stamp:

| Signature & Stamp: | Date: |  |
|--------------------|-------|--|
|                    |       |  |

## FORM PER -1

# **Contractor's Representative and Key Personnel Schedule**

Tenderers should provide the names and details of the suitably qualified Representative and Key Personnel to perform the Contract. The data on their experience should be supplied using the Form PER-2 below for each candidate.

# Contractor' Representative and Key Personnel

| 1. | Title of position: Team Leader / Manager |   |  |
|----|--|---|--|
|    | Name of candidate:                       |   |  |
|    | <b>Duration of</b>                       |   |  |
|    | appointment:                             |   |  |
|    |  |   |  |
|    | Time commitment:                         |   |  |
|    | for this position:                       |   |  |
|    |  |   |  |
|    | Expected time                            |   |  |
|    | schedule for this                        |   |  |
|    | position:                                |   |  |
| 2. | Title of position: Accountar             | t |  |
|    | Name of candidate:                       |   |  |
|    | Duration of                              |   |  |
|    | appointment:                             |   |  |
|    |  |   |  |
|    | Time commitment:                         |   |  |
|    | for this position:                       |   |  |
|    |  |   |  |
|    | Expected time                            |   |  |
|    | schedule for this                        |   |  |
|    | position:                                |   |  |
| 3. | Title of position: Cook/Che              |   |  |
|    | Name of candidate:                       |   |  |
|    | Duration of                              |   |  |
|    | appointment:                             |   |  |
|    |  |   |  |
|    | Time commitment:                         |   |  |
|    | for this position:                       |   |  |
|    |  |   |  |

|    | Expected time schedule for this position: |   |
|----|---|---|
| 4. | Title of position: Waite                  | s |
| •• | Name of candidate:                        |   |
|    | Duration of appointment:                  |   |
|    | Time commitment: for this position:       |   |
|    | Expected time schedule for this position: |   |
|    |   |   |

# **FORM PER-2:**

Name of Tenderer

Resume and Declaration - Representative and Key Personnel.

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

| Position [#1]:        | Team Leader / Manager           |            |  |
|-----------------------|---------------------------------|------------|--|
|                       |                                 |            |  |
| Personnel information | Name:                           |            | Date of birth:                           |
|                       | Address:                        |            | E-mail:                                  |
|                       |                                 |            |  |
|                       | Professional qualifications:    |            |  |
|                       | Academic qualifications:        |            |  |
|                       | Language proficiency: [language | and levels | of speaking, reading and writing skills] |
| Details               |                                 |            |  |
|                       | Address of Procuring Entity:    |            |  |
|                       | Telephone:                      |            | Contact (manager / personnel officer):   |

| Name of Tenderer |            |                                      |  |
|------------------|------------|--------------------------------------|--|
|                  | Fax:       |                                      |  |
|                  | Job title: | Years with present Procuring Entity: |  |

| Project                      | Role                                       | Duration of involvement | Relevant experience                                 |
|------------------------------|--|-------------------------|---|
| [main<br>project<br>details] | [role and responsibilities on the project] | [time in role]          | [describe the experience relevant to this position] |
|                              |  |                         |   |
|                              |  |                         |   |

### Declaration

I, the undersigned **Team Leader / Manager**, certify that to the best of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:

| Commitment                          | Details  |
|-------------------------------------|--|
| Commitment to duration of contract: | [insert period (start and end dates) for which this Representative or Key Personnel is available to work on this contract] |

| Name of Tend   | derer  |                       |                |
|--|--|-----------------------|----------------|
|  |  |                       |                |
| [insert period (start and end dates) for which this Representative or Key Personnel is available to work on this contract] |  |                       |                |
|  | nat any misrepresent                           |                       |                |
| • ,  | en into consideration                          | _                     |                |
|  | ny disqualification fi<br>ny dismissal from th |                       | i the Tender;  |
|  |  |                       |                |
| Name of Repre  | esentative or Key Pe                           | ersonnel: [insert nat | me]            |
| ignature:  |  |                       |                |
| Date: (day mont  | th   |                       |                |
| · —  | 2 4 1  |                       | year):         |
| Countersignati   | ure of authorized rep                          | presentative of the   | Γenderer:      |
| _  |  |                       |                |
| Date:  |  |                       |                |
| day month year   | r):  |                       |                |
| D ::4: [#1].   | A40-m4   |                       |                |
| Position [#1]:   | Accountant                                     |                       |                |
| Personnel  | Name:  |                       | Date of birth: |
| information  | Name.  |                       | Date of onth.  |
|  | A 11   |                       | 77 11          |
|  | Address:                                       |                       | E-mail:        |
|  |  |                       |                |
|  |  |                       |                |
|  | Professional qual                              | :C:+:                 |                |

| NI CT I          |  |  |
|------------------|--|--|
| Name of Tenderer |  |  |
|                  |  |  |
|                  |  |  |
|                  |  |  |

|         | Academic qualifications:  |                                      |  |  |
|---------|---|--------------------------------------|--|--|
|         | Language proficiency: [language and levels of speaking, reading and writing skills] |                                      |  |  |
| Details |   |                                      |  |  |
|         | Address of Procuring Entity:  |                                      |  |  |
|         | Telephone: Contact (manager / personnel officer):                                   |                                      |  |  |
|         | Fax:  |                                      |  |  |
|         | Job title:  | Years with present Procuring Entity: |  |  |

| Project                      | Role                                       | Duration of involvement | Relevant experience                                 |
|------------------------------|--|-------------------------|---|
| [main<br>project<br>details] | [role and responsibilities on the project] | [time in role]          | [describe the experience relevant to this position] |
|                              |  |                         |   |
|                              |  |                         |   |

| Name of Tenderer |  |  |  |
|------------------|--|--|--|
|                  |  |  |  |

### Declaration

I, the undersigned **Accountant**, certify that to the best of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:

| Commitment                          | Details  |
|-------------------------------------|--|
| Commitment to duration of contract: | [insert period (start and end dates) for which this<br>Representative or Key Personnel is available to work on this<br>contract] |
| Time commitment:                    | [insert period (start and end dates) for which this Representative or Key Personnel is available to work on this contract]       |

I understand that any misrepresentation or omission in this Form may: d) be taken into consideration during Tender evaluation;

- e) result in my disqualification from participating in the Tender;
- f) result in my dismissal from the contract.

| Name of Ten           | derer                            |   |
|-----------------------|----------------------------------|---|
| Name of Repr          | esentative or Key Personnel: [i  | insert name]  |
| Signature:            |                                  |   |
| Date: (day mon        | th year):                        |   |
| Countersignat         | ure of authorized representative | e of the Tenderer:  |
| Signature:<br>Date:   |                                  |   |
| day month yea         | r):                              |   |
| Position [#1]:        | Cook /Chef                       |   |
| Personnel information | Name:                            | Date of birth:  |
|                       | Address:                         | E-mail:   |
|                       | Professional qualifications:     |   |
|                       | Academic qualifications:         |   |
|                       | Language proficiency: [language] | guage and levels of speaking, reading and writing skills] |
| Details               |                                  |   |
|                       | Address of Procuring Entity      | :<br>:  |

| Name ( | of Tenderer |  |
|--------|-------------|--|
|        | Telephone:  | Contact (manager / personnel officer): |
|        | Fax:        |  |
|        | Job title:  | Years with present Procuring Entity:   |

| Project                      | Role                                       | Duration of involvement | Relevant experience                                 |
|------------------------------|--|-------------------------|---|
| [main<br>project<br>details] | [role and responsibilities on the project] | [time in role]          | [describe the experience relevant to this position] |
|                              |  |                         |   |
|                              |  |                         |   |
|                              |  |                         |   |

## Declaration

I, the undersigned **Cook/Chef**, certify that to the best of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:

| Commitment | Details |  |
|------------|---------|--|
| Commitment | Details |  |

| Commitment to duration of contract:   | [insert period (start and end dates) for which this<br>Representative or<br>Key Personnel is available to work on this contract]                   |
|---|--|
| Time commitment:  | [insert period (start and end dates) for which this Representative or Key Personnel is available to work on this contract]                         |
| may: g) be taken into consider  | sentation or omission in this Form ation during Tender evaluation;   |
| may: g) be taken into considerable the result in my disqualification in result in my dismissal from Name of Representative or Key                                 | ation during Tender evaluation; on from participating in the Tender; on the contract.  y Personnel: [insert name]                                  |
| may: g) be taken into considerable result in my disqualification i) result in my dismissal from Name of Representative or Key Signature:  Date: (day month year): | ntion during Tender evaluation; on from participating in the Tender; on the contract.  y Personnel: [insert name]                                  |
| may: g) be taken into considerable result in my disqualification i) result in my dismissal from Name of Representative or Key Signature:  Date: (day month year): | ation during Tender evaluation; on from participating in the Tender; on the contract.  y Personnel: [insert name]  representative of the Tenderer: |

Name of Tenderer

| Name of Tenderer |  |  |
|------------------|--|--|
|                  |  |  |
|                  |  |  |
|                  |  |  |

| Personnel information | Name:   | Date of birth:                         |  |  |  |
|-----------------------|---|--|--|--|--|
|                       | Address:  | E-mail:                                |  |  |  |
|                       |   |  |  |  |  |
|                       | Professional qualifications:  |  |  |  |  |
|                       | Academic qualifications:  |  |  |  |  |
|                       | Language proficiency: [language and levels of speaking, reading and writing skills] |  |  |  |  |
| Details               |   |  |  |  |  |
|                       | Address of Procuring Entity:  |  |  |  |  |
|                       | Telephone:  | Contact (manager / personnel officer): |  |  |  |
|                       | Fax:  |  |  |  |  |
|                       | Job title:  | Years with present Procuring Entity:   |  |  |  |

| Project | Role | Duration of involvement | Relevant experience |
|---------|------|-------------------------|---------------------|
|---------|------|-------------------------|---------------------|

# Name of Tenderer

| [main<br>project<br>details] | [role and responsibilities on the project] | [time in role] | [describe the experience relevant to this position] |
|------------------------------|--|----------------|---|
|                              |  |                |   |
|                              |  |                |   |
|                              |  |                |   |

## Declaration

I, the undersigned **Waiter(s)**, certify that to the best of my knowledge and belief, the information contained in this Form PER-2 correctly describes myself, my qualifications and my experience.

I confirm that I am available as certified in the following table and throughout the expected time schedule for this position as provided in the Tender:

| Commitment                          | Details  |
|-------------------------------------|--|
| Commitment to duration of contract: | [insert period (start and end dates) for which this Representative or Key Personnel is available to work on this contract]       |
| Time commitment:                    | [insert period (start and end dates) for which this<br>Representative or<br>Key Personnel is available to work on this contract] |

| Name of Tenderer   |  |
|--|--|
|  |  |
|  |  |
|  |  |
| I understand that any misrepresentation or omission in this Form   |  |
| may: j) be taken into consideration during Tender evaluation;      |  |
| k) result in my disqualification from participating in the Tender; |  |
| 1) result in my dismissal from the contract.                       |  |
| Name of Representative or Key Personnel: [insert name]             |  |
| Signature:   |  |
| Date: (day month year):  |  |
| Countersignature of authorized representative of the Tenderer:     |  |
| Signature:   |  |
| Date:  |  |
| (Day month year):  |  |